

Profile of Successful Researchers in Horizon Europe

Visegrad Four (V4) and Western Balkan (WB)
Workshop

17th February 2022

COURSE PRESENTER

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2-1

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Training Programme for Horizon Europe
www.hyperion.ie/fp9-training-programme.htm



Visegrad Four (V4) and Western Balkan (WB)
17th February 2022

2-2

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Profile of Successful Organisations in Horizon Europe

- 1 Organisations with High Success Rates**
- 2 From EU Policies to Horizon Europe Work Programmes**
- 3 Converting Excellent Ideas into Competitive Proposals**
- 4 Research Support Services for Horizon Europe**

2-3

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Training Programme for Horizon Europe

www.hyperion.ie/fp9-training-programme.htm

Getting Ready for Horizon Europe
(Workshops for Newcomers to Horizon Europe)

Module 1.1: Identifying Opportunities in Horizon Europe
Module 1.2: Strategic Networking at a European Level
Module 1.3: How Horizon Europe Proposals are Evaluated
Module 1.4: Who Wrote the Topics in Pillar II?

How to Write a Competitive Proposal for Pillar II (Horizon Europe)
(Workshops for Coordinators/Partners in Pillar II Proposals)

Module 2.1: Profile of Researchers with High Success Rates
Module 2.2: Selecting Partners for Pillar II Proposals
Module 2.3: How Pillar II Proposals are Evaluated
Module 2.4: Proposal Intelligence for Pillar II Topics
Module 2.5: How to Explain the Impact of a Pillar II Proposal
Module 2.6: Guideline for Writing Competitive Pillar II Proposals

2-4

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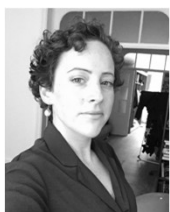
Background of Presenters



Seán McCarthy

Dr. Seán McCarthy

Seán specialises in the design of training courses for researchers and research support staff. Since 1995, over 76,000 researchers and research support staff have attended his courses in 29 countries. In 2017 the European Commission published the list of the top 100 research Organisations in Horizon 2020. Seán McCarthy has delivered training courses in 74 of these top 100 research Organisations.
Seán has a PhD in Engineering from University College Cork (Ireland)



Sylvia McCarthy

Sylvia McCarthy

Sylvia is an EU Policy Analyst. Based in Brussels since 2008, Sylvia has worked in the European Parliament and various EU consultancies and representations.

Sylvia has a Bachelor's degree in European Studies (University College Cork, Ireland) and a Master's degree in International Politics and Europe (University of Warwick, UK).

www.hyperion.ie/seanmccarthy.htm

2-5

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Profile of Successful Organisations in Horizon Europe

1 Organisations with High Success Rates

From EU Policies to Horizon Europe Work Programmes

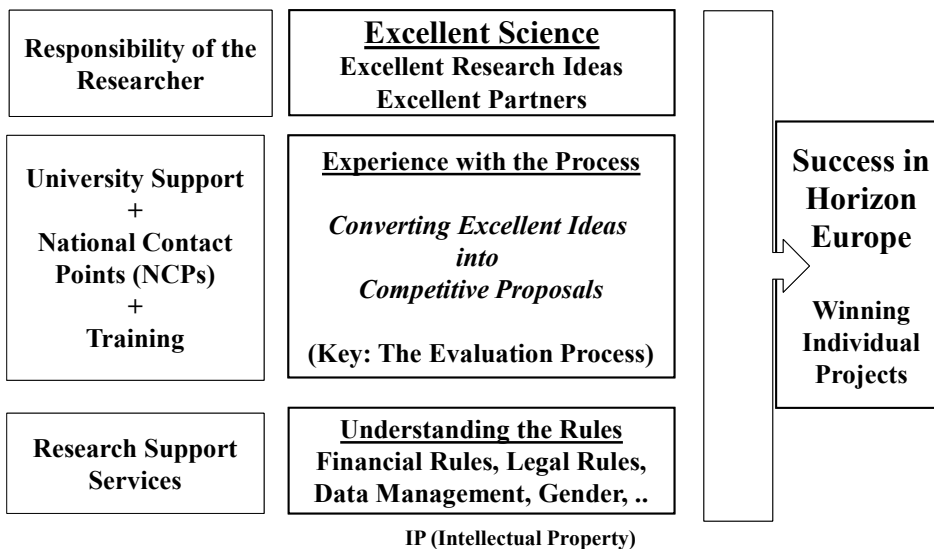
Converting Excellent Ideas into Competitive Proposals

Research Support Services for Horizon Europe

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**Organisations with High Success Rates
(Consortium Projects)**



2-7

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Profile of Successful Organisations in Horizon Europe

Organisations with High Success Rates

2

From EU Policies to Horizon Europe Work Programmes

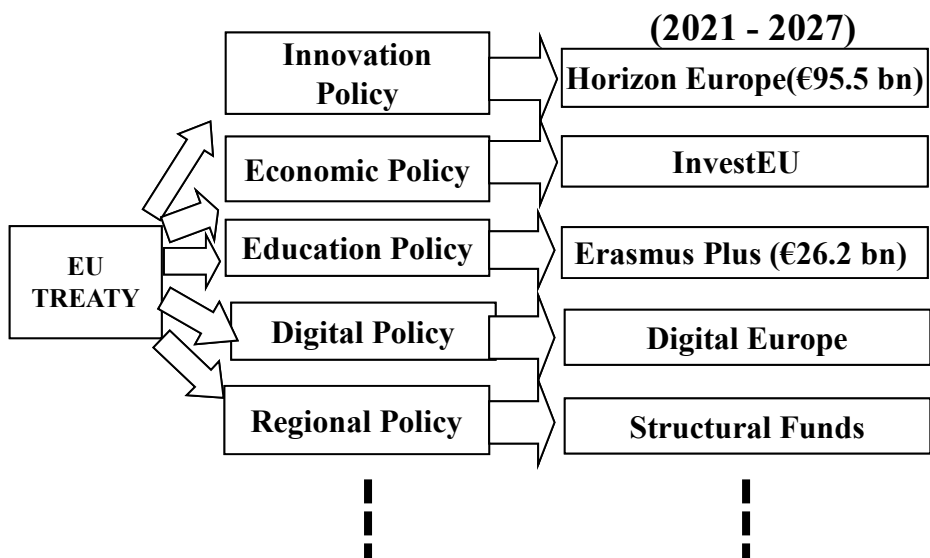
Converting Excellent Ideas into Competitive Proposals

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2-8

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EU Policies and Funding Programmes



2-9

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Horizon Europe (2021 – 2027)

Pillar I Excellent Science

ERC (European Research Council)
MSCA (Marie Skłodowska-Curie Actions)
Research Infrastructures

Pillar II Global Challenges and European Industrial Competitiveness

Clusters
1. Health 2. Culture, Creativity and Inclusive Society
3. Civil Security for Society 4. Digital, Industry and Space
5. Climate, Energy and Mobility 6. Bioeconomy, Food, Natural Resources, Agriculture and Environment JRC

Pillar III Innovative Europe

EIC (European Innovation Council)
European Innovation Ecosystems
EIT (European Institute of Innovation and Technology)

Widening Participation and Strengthening the European Research Area

2-10

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Horizon Europe (2021 – 2027)

Pillar I Excellent Science

(EU Policy = Evaluation Criteria)

Bottom-Up

(Free to submit any idea)

Pillar II Global Challenges and European Industrial Competitiveness

Who Wrote the Topics?

Top-Down

Topics address Specific EU Policies

Pillar III Innovative Europe

(EU Policy = Evaluation Criteria)

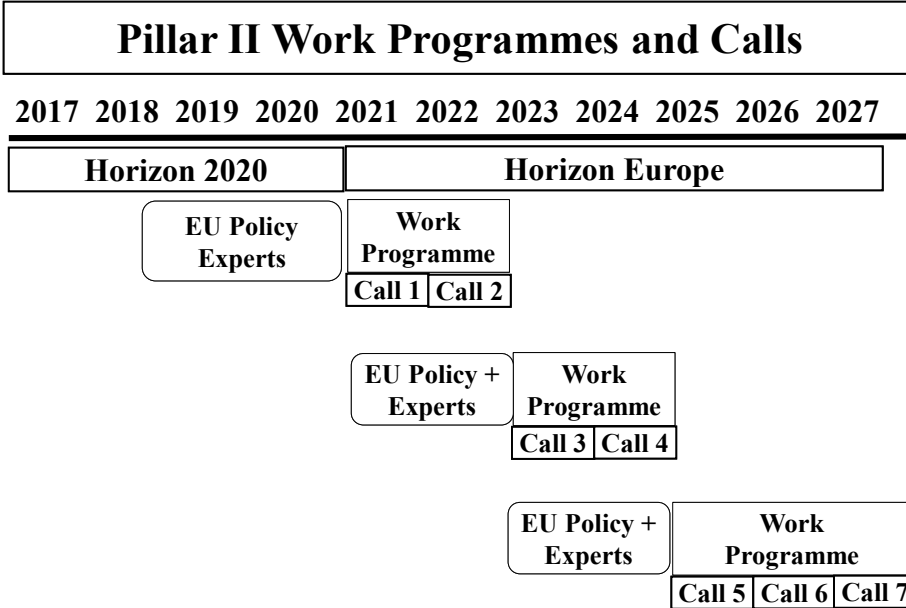
Bottom-Up

(Free to submit any idea)

Widening Participation and Strengthening the European Research Area

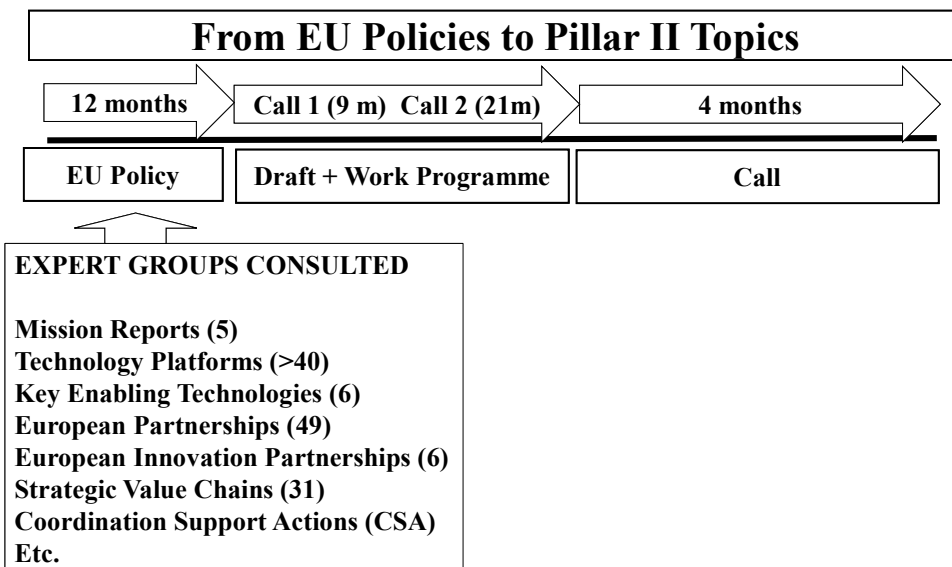
2-11

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2-12

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2-13

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Organisations with High Success Rates

From EU Policies to Horizon Europe Work Programmes

3

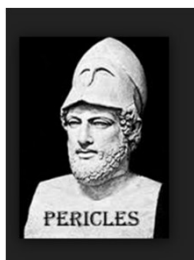
Converting Excellent Ideas into Competitive Proposals

Research Support Services for Horizon Europe

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Selling the Proposal Idea



“Having knowledge but lacking the power to express it clearly is no better than never having any ideas at all.”

Telling

Know how people learn

Selling

Know how people think !

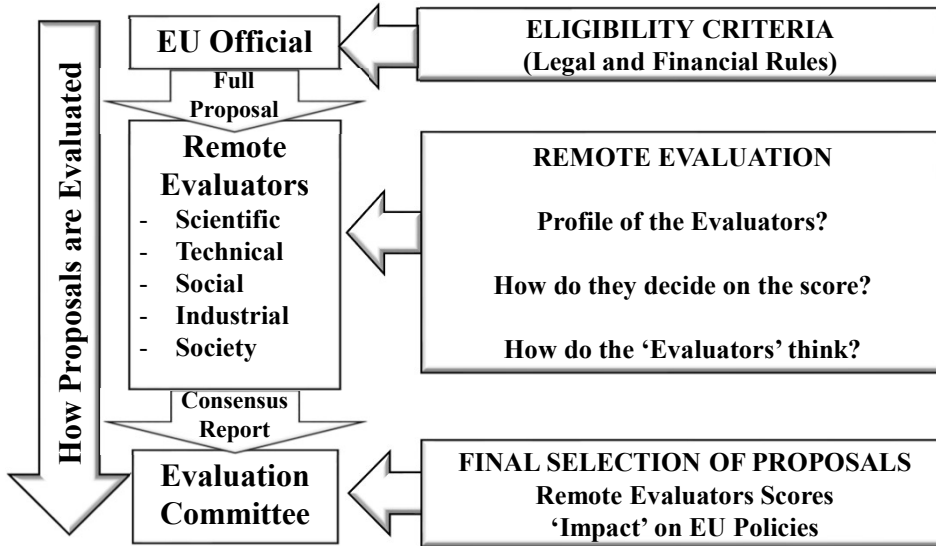
Know how decisions are made

Pericles (Ancient Greek Politician, General and Statesman, 495 BC-429 BC)

2-15

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How Horizon Europe Proposals are Evaluated

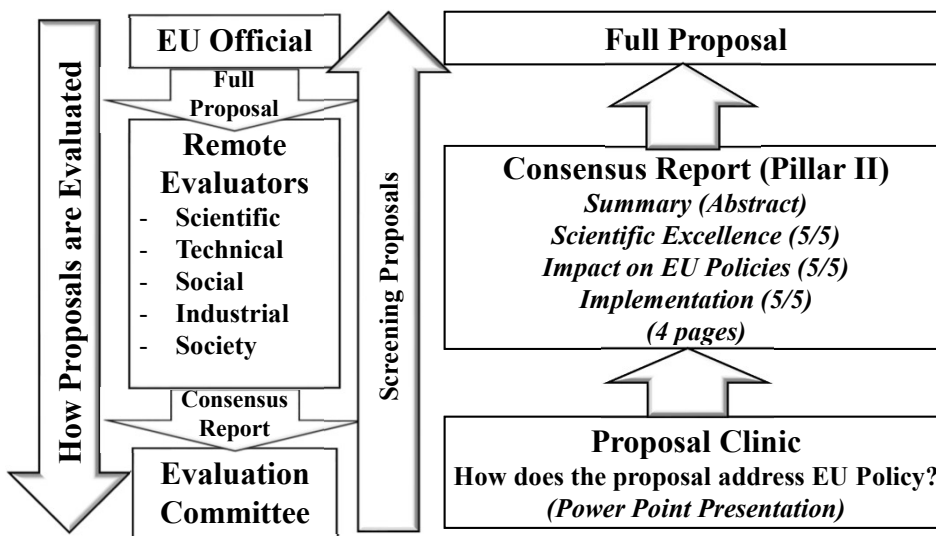


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How to Screen Proposals (Horizon Europe)



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Organisations with High Success Rates

From EU Policies to Horizon Europe Work Programmes

Converting Excellent Ideas into Competitive Proposals

4

Research Support Services for Horizon Europe

2-18

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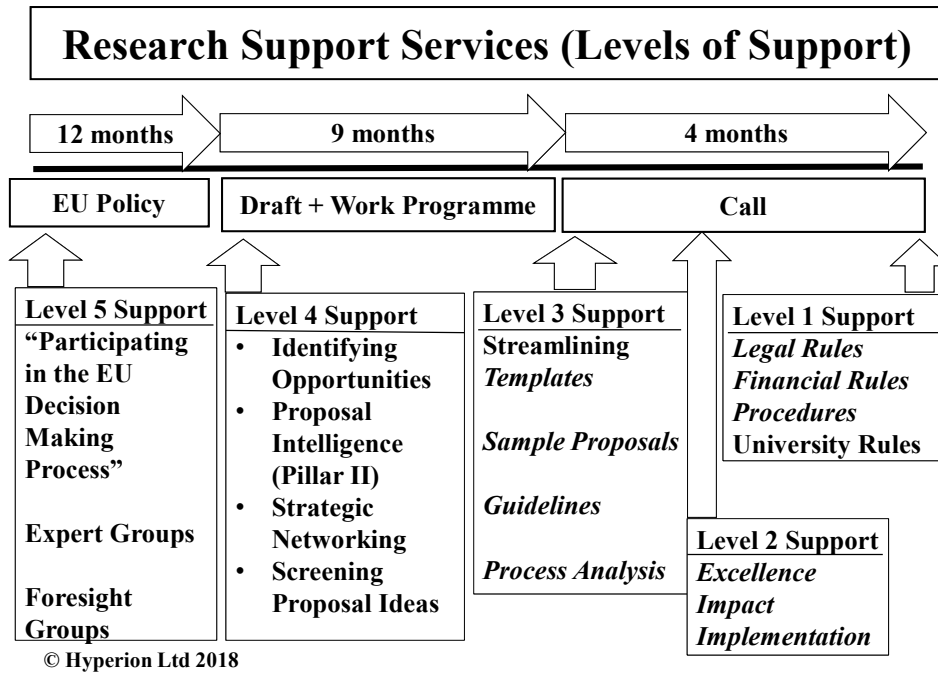
Research Support Services (University)

‘Filling in the Forms’ ‘Competitive Proposals’

RESEARCH Research Support Services	Non-Science Forms <i>Funding Portal</i> <i>Identifying Opportunities</i> <i>Part B Impact (Pillar II)</i> <i>Part B Implementation</i>	Strategic Planning <i>Analysing the Evaluation Process</i> <i>Proposal Intelligence (Pillar II)</i> <i>Impact on EU Policies (Pillar II)</i> <i>Screening Proposal Ideas</i>
	Level 2 Support	Level 4 Support
RULES Research Support Services	Part A Forms <i>Financial Rules</i> <i>Legal Rules</i> <i>Ethics, Gender, IP...</i>	Streamlining (Efficiency) - <i>Templates</i> - <i>Guidelines</i> - <i>Sample Proposals</i>
	Level 1 Support	Level 3 Support

2-19

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2-20

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